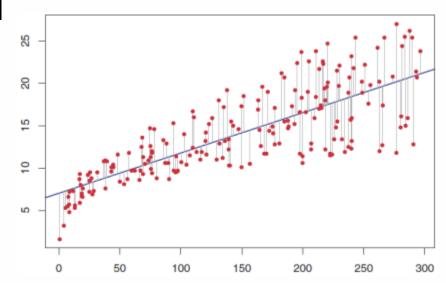




#### Prof. Matteo Matteucci

## Outline

- Simple Linear Regression Model
  - Least Squares Fit
  - Measures of Fit
  - Inference in Regression
- Multi Variate Regession Model
  - Least Squares Fit
  - Inference in Regression
- Other Considerations in Regression Model
  - Qualitative Predictors
  - Interaction Terms
- Potential Fit Problems
- Linear vs. KNN Regression



## 2

#### POLITECNICO DI MILANO

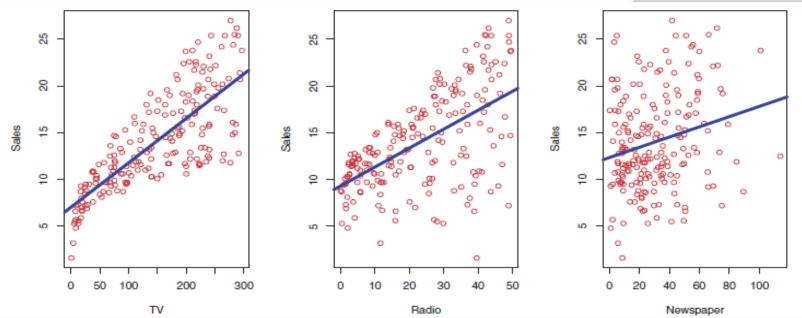
### **Example: Increasing Sales by Advertising**

Sales Sales Sales ŝ ŝ S TV Radio Newspaper

FIGURE 2.1. The Advertising data set. The plot displays sales, in thousands of units, as a function of TV, radio, and newspaper budgets, in thousands of dollars, for 200 different markets. In each plot we show the simple least squares fit of sales to that variable, as described in Chapter 3. In other words, each blue line represents a simple model that can be used to predict sales using TV, radio, and newspaper, respectively.

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#### What can we ask to the data?



- Is there a relationship between advertising budget and sales?
- How strong is the relationship between advertising budget and sales?
- Which media contribute to sales?
- How accurately can we estimate the effect of each medium on sales?
- How accurately can we predict future sales?
- Is the relationship linear?
- Is there synergy among the advertising media?

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## **Simple linear regression**

Le assume that a linear relationship exists between Y and X

# $\texttt{sales} \approx \beta_0 + \beta_1 \times \texttt{TV}$

We say sales regress on TV through some parameters

- Model coefficients  $eta_0$  and  $eta_1$
- After training, a new data point can be predicted as

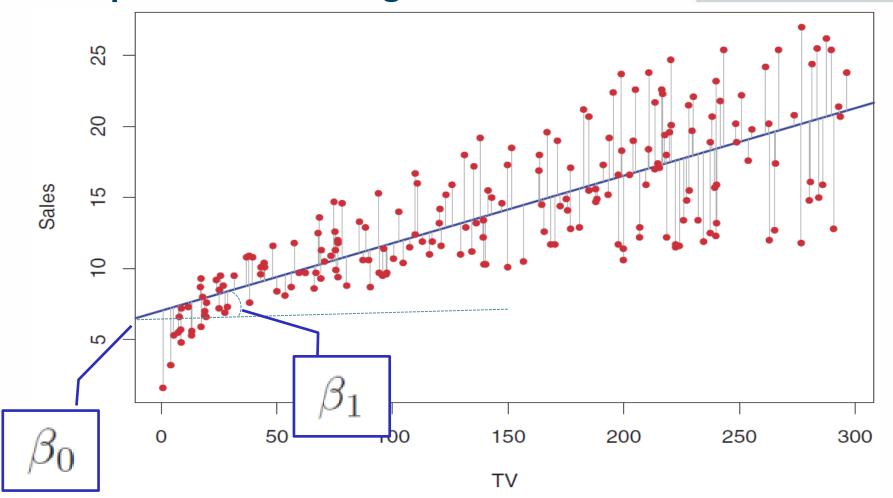
$$\hat{y} = \hat{\beta}_0 + \hat{\beta}_1 x$$

 Given a datasets the coefficient above can be estimated by using least squares to minimize the Residual Sum of Squares

$$e_i = y_i - \hat{y}_i$$

$$RSS = e_1^2 + e_2^2 + \dots + e_n^2$$

**Example: TV Advertising vs Sales** 



**FIGURE 3.1.** For the Advertising data, the least squares fit for the regression of sales onto TV is shown. The fit is found by minimizing the sum of squared errors. Each grey line segment represents an error, and the fit makes a compromise by averaging their squares. In this case a linear fit captures the essence of the relationship, although it is somewhat deficient in the left of the plot.

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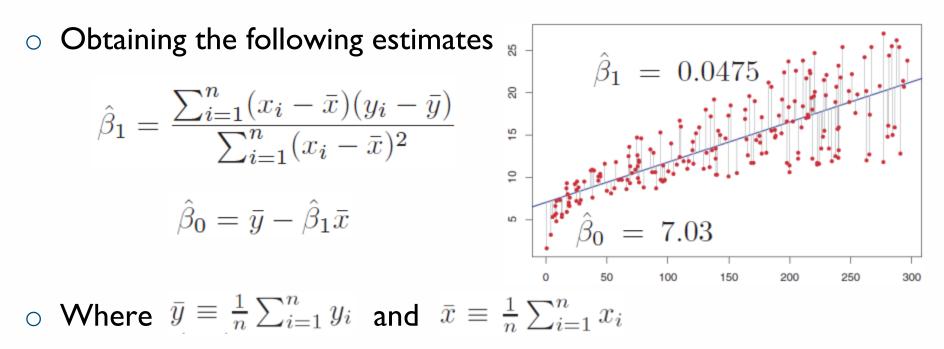
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### Least squares fitting

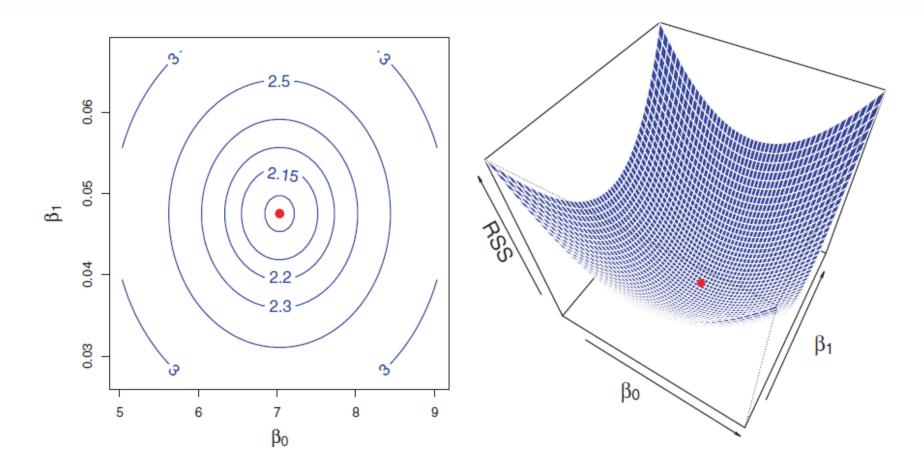
 $\,\circ\,$  Least square fitting minimizes RSS (Residual Sum of Squares)  $e_i = y_i - \hat{y}_i$ 

$$RSS = e_1^2 + e_2^2 + \dots + e_n^2$$

RSS =  $(y_1 - \hat{\beta}_0 - \hat{\beta}_1 x_1)^2 + (y_2 - \hat{\beta}_0 - \hat{\beta}_1 x_2)^2 + \ldots + (y_n - \hat{\beta}_0 - \hat{\beta}_1 x_n)^2$ 



#### Least square solution ...



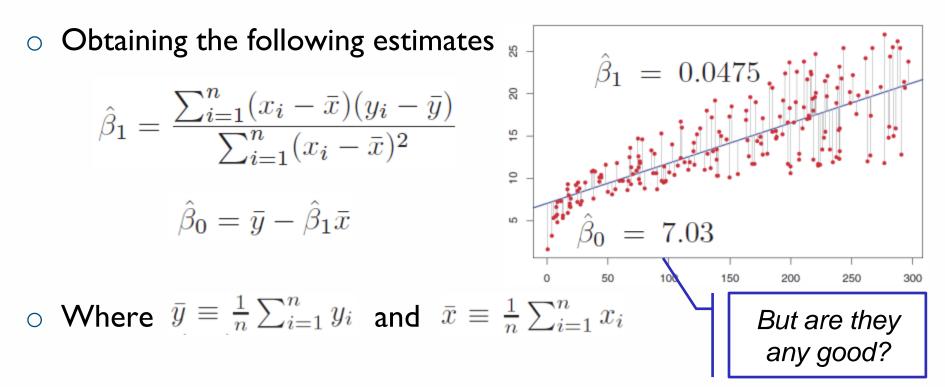
**FIGURE 3.2.** Contour and three-dimensional plots of the RSS on the Advertising data, using sales as the response and TV as the predictor. The red dots correspond to the least squares estimates  $\hat{\beta}_0$  and  $\hat{\beta}_1$ , given by (3.4).

### Least squares fitting

 $\,\circ\,$  Least square fitting minimizes RSS (Residual Sum of Squares)  $e_i = y_i - \hat{y}_i$ 

$$RSS = e_1^2 + e_2^2 + \dots + e_n^2$$

RSS =  $(y_1 - \hat{\beta}_0 - \hat{\beta}_1 x_1)^2 + (y_2 - \hat{\beta}_0 - \hat{\beta}_1 x_2)^2 + \ldots + (y_n - \hat{\beta}_0 - \hat{\beta}_1 x_n)^2$ 



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## **Population regression line**

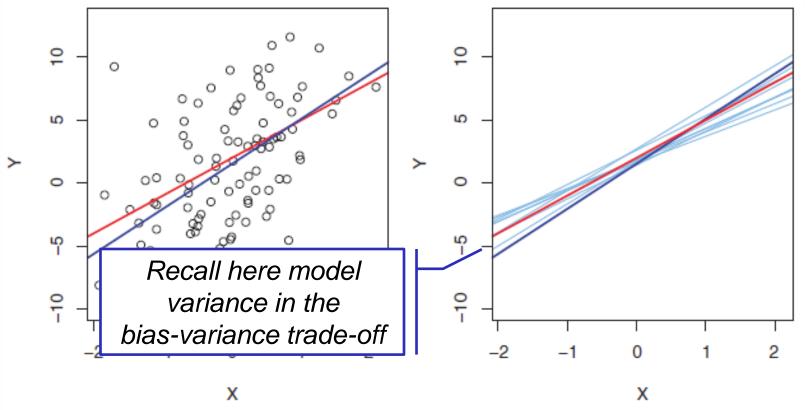
• Recall from Statistical Learning theory the underlying hypothesis

 $Y = \beta_0 + \beta_1 X + \epsilon.$ 

- $\beta_0$  the Y value when X = 0
- $\beta_1$  the average increase in Y due to unitary increase in X
- the error term captures all the rest ...
- This model is known as "population regression line"
  - the best linear approximation of the true model
  - it might differ from the least squares regression line

"The population regression line stays to the mean of a distribution as the least squares regression line stays to the sample mean ..."

### **Example: population regression line**



**FIGURE 3.3.** A simulated data set. Left: The red line represents the true relationship, f(X) = 2 + 3X, which is known as the population regression line. The blue line is the least squares line; it is the least squares estimate for f(X) based on the observed data, shown in black. Right: The population regression line is again shown in red, and the least squares line in dark blue. In light blue, ten least squares lines are shown, each computed on the basis of a separate random set of observations. Each least squares line is different, but on average, the least squares lines are quite close to the population regression line.

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## **Standard error & linear regression**

• The (squared) standard error for the <u>mean estimator</u> represents the average distance of the sample mean from the real mean

$$\operatorname{Var}(\hat{\mu}) = \operatorname{SE}(\hat{\mu})^2 = \frac{\sigma^2}{n}$$

• We can use similar formulae for the standard errors of the linear regression coefficients ...

$$SE(\hat{\beta}_{0})^{2} = \sigma^{2} \left[ \frac{1}{n} + \frac{\bar{x}^{2}}{\sum_{i=1}^{n} (x_{i} - \bar{x})^{2}} \right]$$

$$SE(\hat{\beta}_{1})^{2} = \frac{\sigma^{2}}{\sum_{i=1}^{n} (x_{i} - \bar{x})^{2}}$$
The higher the spread of x

12

- These formulae assume
  - uncorrelated errors ...
  - ... having the same (unknown) variance  $\sigma^2 = Var(\epsilon)$

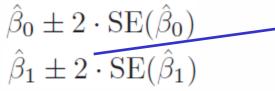
the better the estimate

### **Parameters confidence intervals**

 In general errors variance is not known, but it can be estimated from residuals (if the model fits properly)

$$RSE = \sqrt{RSS/(n-2)}$$

- From standard errors we can compute confidence intervals for the linear regression parameters.
- E.g., the 95% confidence intervals for the parameters are



This should be the 97.5 quantile of a t-distribution

13

the true slope is, with 95% probability, in the range

$$\left[\hat{\beta}_1 - 2 \cdot \operatorname{SE}(\hat{\beta}_1), \ \hat{\beta}_1 + 2 \cdot \operatorname{SE}(\hat{\beta}_1)\right]$$

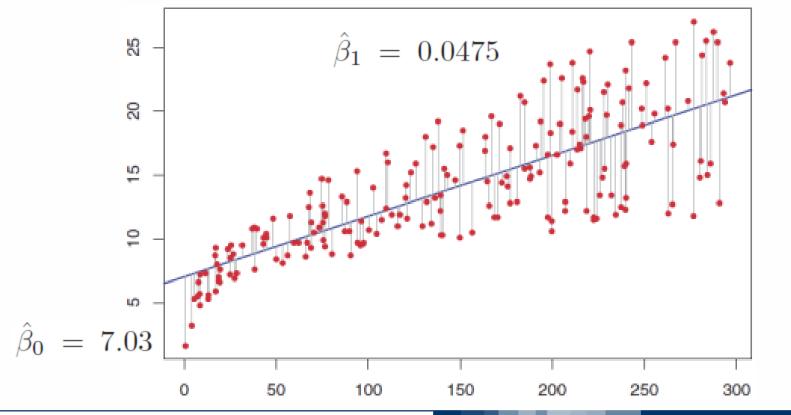
## **Example: TV Advertising data**

- If we consider the 95% confidence intervals
  - for the intercept we have [6.130, 7.935]
  - for the slope we have [0.042, 0.053]

Sales without any advertising

14

Average impact of TV advertising



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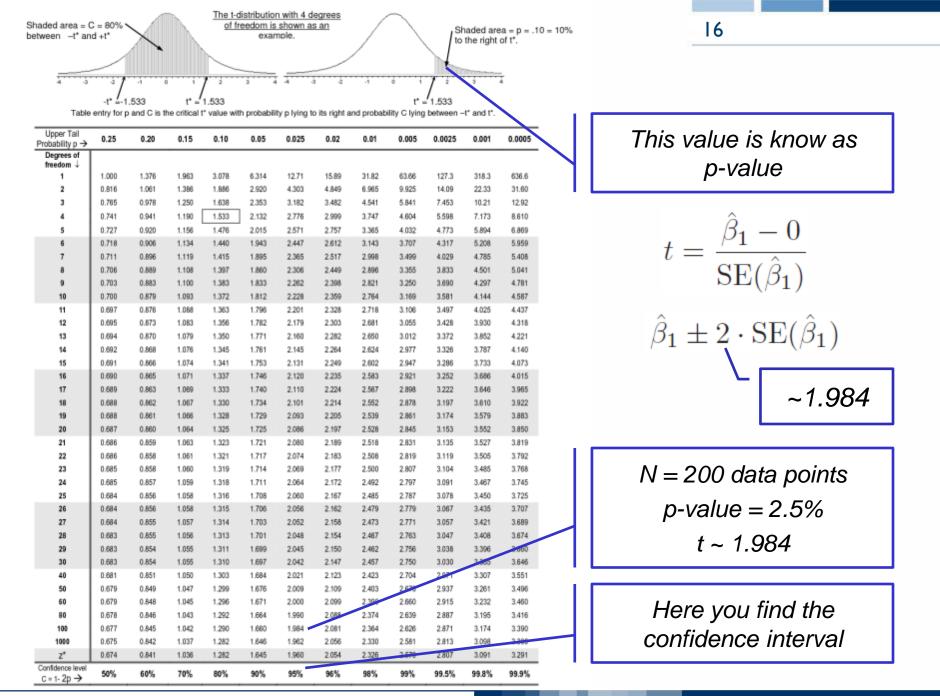
## **Parameters hypothesis testing**

- Standard errors can be used for hypothesis testing such as:
  - H<sub>0</sub>: there is no relationship between Y and X
  - H<sub>a</sub>: there is some relationship between Y and X
- This translates on parameters hypothesis testing for  $H_0: \beta_1 = 0$  against  $H_a: \beta_1 \neq 0$
- We do not know true parameters so we can use estimates and perform a statistical test using

$$t = \frac{\hat{\beta}_1 - 0}{\operatorname{SE}(\hat{\beta}_1)}$$

*t*-distribution with df = 5*t*-distribution with df = 2

0



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## Example: TV advertising hypothesis test

- $\circ$  We reject the null hypothesis H<sub>0</sub> if the p-value is small
  - p-value is the probability of making a wrong choice
  - usually small is as low as 5% or 1%, these percentages, with N>30 correspond to t~2 and t~2.75 respectively
  - in other fields, p-values might be significantly different, e.g., in bioinformatics p-values of 10<sup>-6</sup> are quite common to avoid false discoveries ...

	Coefficient	Std. error	t-statistic	p-value
Intercept	7.0325	0.4578	15.36	< 0.0001
TV	0.0475	0.0027	17.67	< 0.0001

**TABLE 3.1.** For the Advertising data, coefficients of the least squares model for the regression of number of units sold on TV advertising budget. An increase of \$1,000 in the TV advertising budget is associated with an increase in sales by around 50 units (Recall that the sales variable is in thousands of units, and the TV variable is in thousands of dollars).

## Accuracy of a model: RSE

• The classical measure of fit is mean squared error, in linear regression we use the <u>Residual Standard Error</u>

RSS = 
$$\sum_{i=1}^{n} (y_i - \hat{y}_i)^2$$
  
RSE =  $\sqrt{\frac{1}{n-2}}$ RSS =  $\sqrt{\frac{1}{n-2}\sum_{i=1}^{n} (y_i - \hat{y}_i)^2}$ 

It estimates the standard deviation of the errors, i.e., the irreducible error.

Quantity	Value
Residual standard error	3.26
$R^2$	0.612
F-statistic	312.1

How far the model is from least square line on average

Compared to the average sales 
$$3,260/14,000 = 23\%$$

**TABLE 3.2.** For the Advertising data, more information about the model for the regression of number of units sold on TV advertising

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## Accuracy of a model: R<sup>2</sup>

 We might be interested in computing how much of the data variance is explained by the model ("relative accuracy")

• An R<sup>2</sup> close to 1 means the data are almost perfectly explained by our simple linear model, in our case it is just 0.612 ...

Quantity	Value
Residual standard error	3.26
$R^2$	0.612
F-statistic	312.1

Is this due to the error noise or to the fact that data is not linear?

19

**TABLE 3.2.** For the Advertising data, more information about the least squares model for the regression of number of units sold on TV advertising budget.

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## **R<sup>2</sup> vs Correlation**

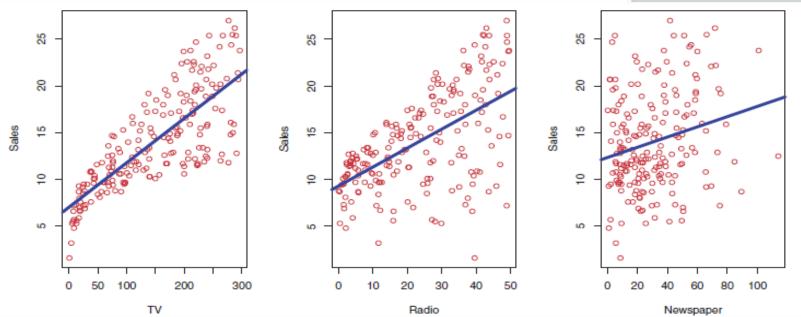
 Recall the definition of correlation between two variables, it is a measure of the (linear) relationship between them

$$\operatorname{Cor}(X,Y) = \frac{\sum_{i=1}^{n} (x_i - \overline{x})(y_i - \overline{y})}{\sqrt{\sum_{i=1}^{n} (x_i - \overline{x})^2} \sqrt{\sum_{i=1}^{n} (y_i - \overline{y})^2}}$$

- In the simple univariate linear regression setting we have  $r = \operatorname{Cor}(X, Y)$  $R^2 = r^2$
- In a multivariate case this does not holds and R<sup>2</sup> is used to extend the correlation concept to multiple variables

$$R^2 = \frac{\text{TSS} - \text{RSS}}{\text{TSS}} = 1 - \frac{\text{RSS}}{\text{TSS}}$$

#### What can we ask to the data?



- Is there a relationship between advertising budget and sales?
- How strong is the relationship between advertising budget and sales?
- Which media contribute to sales?
- How accurately can we estimate the effect of each medium on sales?
- How accurately can we predict future sales?
- Is the relationship linear?
- Is there synergy among the advertising media?

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#### Multiple linear regression ... the easy way

22

Simple regression of sales on radio

	Coefficient	Std. error	t-statistic	p-value
Intercept	9.312	0.563	16.54	< 0.0001
radio	0.203	0.020	9.92	< 0.0001

#### Simple regression of sales on newspaper

	Coefficient	Std. error	t-statistic	p-value
Intercept	12.351	0.621	19.88	< 0.0001
newspaper	0.055	0.017	3.30	< 0.0001

**TABLE 3.3.** More simple linear regression models for the Advertising data. Coefficients of the simple linear regression model for number of units sold on Top: radio advertising budget and Bottom: newspaper advertising budget. A \$1,000 increase in spending on radio advertising is associated with an average increase in sales by around 203 units, while the same increase in spending on newspaper advertising is associated with an average increase in sales by around 55 units (Note that the sales variable is in thousands of units, and the radio and newspaper variables are in thousands of dollars).

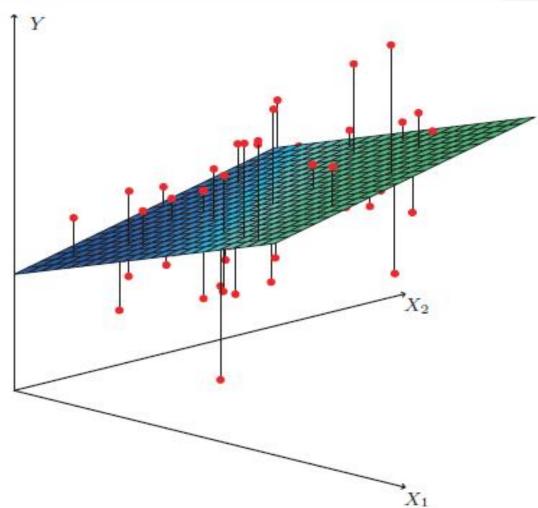
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## Multiple linear regression ... the right way

- 23
- Treating variables as they were independent
  - does not tell how an increase in sales is obtained by changing the three input variables
  - the coefficients of each input did not take into account the other input in the estimate process
  - if input are highly correlated, using independent estimates can be misleading
- Extend linear regression to consider multiple predictors  $sales = \beta_0 + \beta_1 \times TV + \beta_2 \times radio + \beta_3 \times newspaper + \epsilon$
- More formally we have the multivariate regression

$$Y = \beta_0 + \beta_1 X_1 + \beta_2 X_2 + \dots + \beta_p X_p + \epsilon$$

#### **Example: a two dimensional dataset**



**FIGURE 3.4.** In a three-dimensional setting, with two predictors and one response, the least squares regression line becomes a plane. The plane is chosen to minimize the sum of the squared vertical distances between each observation (shown in red) and the plane.

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## Linear regression

• Linear regression parametric model, i.e., the population line

 $Y = \beta_0 + \beta_1 X_1 + \beta_2 X_2 + \dots + \beta_p X_p + \epsilon$ 

 each parameters describes the average influence of the associated input keeping all the others fixed

• The regression coefficient can be estimated by least squares fit n

RSS = 
$$\sum_{i=1}^{n} (y_i - \hat{y}_i)^2$$
  
=  $\sum_{i=1}^{n} (y_i - \hat{\beta}_0 - \hat{\beta}_1 x_{i1} - \hat{\beta}_2 x_{i2} - \dots - \hat{\beta}_p x_{ip})^2$ 

• To obtain the least squares predictor

$$\hat{y} = \hat{\beta}_0 + \hat{\beta}_1 x_1 + \hat{\beta}_2 x_2 + \dots + \hat{\beta}_p x_p$$



	Coefficient	Std. error	t-statistic	p-value
Intercept	7.0325	0.4578	15.36	< 0.0001
TV	0.0475	0.0027	17.67	< 0.0001

	Coefficient	Std. error	t-statistic	p-value
Intercept	2.939	0.3119	9.42	< 0.0001
TV	0.046	0.0014	32.81	< 0.0001
radio	0.189	0.0086	21.89	< 0.0001
newspaper	-0.001	0.0059	-0.18	0.8599

**TABLE 3.4.** For the Advertising data, least squares coefficient estimates of the multiple linear regression of number of units sold on radio, TV, and newspaper advertising budgets.

	Coefficient	Std. error	t-statistic	p-value
Intercept	9.312	0.563	16.54	< 0.0001
radio	0.203	0.020	9.92	< 0.0001

	Coefficient	Std. error	t-statistic	p-value
Intercept	2.939	0.3119	9.42	< 0.0001
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**TABLE 3.4.** For the Advertising data, least squares coefficient estimates of the multiple linear regression of number of units sold on radio, TV, and newspaper advertising budgets.

 Coefficient
 Std. error
 t-statistic
 p-value

 Intercept
 12.351
 0.621
 19.88
 < 0.0001</td>

 newspaper
 0.055
 0.017
 3.30
 < 0.0001</td>

	Coefficient	Std. error	t-statistic	p-value
Intercept	2.939	0.3119	9.42	< 0.0001
TV	0.046	0.0014	32.81	< 0.0001
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newspaper	-0.001	0.0059	-0.18	0.8599

**TABLE 3.4.** For the Advertising data, least squares coefficient estimates of the multiple linear regression of number of units sold on radio, TV, and newspaper advertising budgets.

### **Correlation between attributes**

	TV	radio	newspaper	sales
TV	1.0000	0.0548	0.0567	0.7822
radio		1.0000	0.3541	0.5762
newspaper			1.0000	0.2283
sales				1.0000

**TABLE 3.5.** Correlation matrix for TV, radio, newspaper, and sales for the Advertising data.

- Let consider correlations between input and output variables
  - If we increase radio then sales increase
  - Radio and newspaper are highly correlated is some markets
  - If we increase radio then newspaper increases
- The increase on sales is correlate to the increase of newspaper is due to radio, not to the fact that newspaper increases sales
  - E.g., increase in sharks attacks are correlated to ice cream sales at the beach ... because of people!

# Computing linear regression coefficients (1) 30

- Computing the least regression fit can be done easily using linear algebra calculus
- Recall here RSS( $\beta$ ) =  $\sum_{i=1}^{N} (y_i f(x_i))^2$ =  $\sum_{i=1}^{N} \left( y_i - \beta_0 - \sum_{j=1}^{p} x_{ij} \beta_j \right)^2$
- By taking into account that
  - X is an N x (p+1) data matrix
  - y is N x I vector of desired output
    - is a  $(p+1) \times 1$  vector of model coefficients
- We can rewrite the Residuals Sums of Squares as

$$RSS(\beta) = (\mathbf{y} - \mathbf{X}\beta)^T (\mathbf{y} - \mathbf{X}\beta)$$

## Computing linear regression coefficients (2) 31

- We want to minimize  $RSS(\beta) = (\mathbf{y} \mathbf{X}\beta)^T (\mathbf{y} \mathbf{X}\beta)$
- Let's compute the RSS derivatives with respect to

$$\begin{aligned} \frac{\partial \text{RSS}}{\partial \beta} &= -2\mathbf{X}^T (\mathbf{y} - \mathbf{X}\beta) \\ \frac{\partial^2 \text{RSS}}{\partial \beta \partial \beta^T} &= 2\mathbf{X}^T \mathbf{X} \end{aligned}$$

 Assuming X has full rank and X<sup>T</sup>X >0 we have just to compare the first derivative to zero

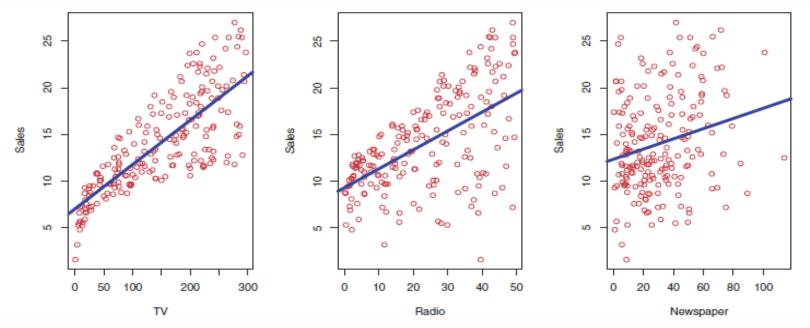
$$\operatorname{Var}(\hat{\beta}) = (\mathbf{X}^T \mathbf{X})^{-1} \sigma^2 \qquad \mathbf{X}^T (\mathbf{y} - \mathbf{X}\beta) = 0 \qquad \operatorname{Pseudo} \\ \hat{\beta} = (\mathbf{X}^T \mathbf{X})^{-1} \mathbf{X}^T \mathbf{y} \qquad \operatorname{Inverse}$$

In matrix algebra terms the prediction becomes

$$\hat{\mathbf{y}} = \mathbf{X}\hat{\boldsymbol{\beta}} = \mathbf{X}(\mathbf{X}^T\mathbf{X})^{-1}\mathbf{X}^T\mathbf{y}$$

#### **Rephrase the questions**





- Is at least one of the predictors X<sub>1</sub>, ..., X<sub>p</sub> useful in predicting the response?
- Do all the predictors help to explain Y, or it is only a subset of the predictors useful
- How well does the model fit the data?
- Given a set of predictor values, what response value should we predict, and accurate is our prediction?

### Hypothesis testing on multiple parameters

• Is there any relationship between response and predictors?  $H_0: \beta_1 = \beta_2 = \cdots = \beta_p = 0$ against  $H_a:$  at least one  $\beta_i$  is non-zero

• This test is performed using the F-statistics

TSS = 
$$\sum (y_i - \bar{y})^2$$
  $F = \frac{(TSS - RSS)/p}{RSS/(n - p - 1)}$   $RSS = \sum_{i=1}^n (y_i - \hat{y}_i)^2$ 

• If the linear model assumptions are valid

 $E\{\text{RSS}/(n-p-1)\} = \sigma^2$ 

• when  $H_0$  is true  $E\{(TSS - RSS)/p\} = \sigma^2$   $F \sim I$ 

• when  $H_a$  is true  $E\{(TSS - RSS)/p\} > \sigma^2$  then F > I

Quantity	Value
Residual standard error	1.69
$\mathbb{R}^2$	0.897 F>1
F-statistic	570

**TABLE 3.6.** More information about the least squares model for the regression of number of units sold on TV, newspaper, and radio advertising budgets in the Advertising data. Other information about this model was displayed in Table 3.4.

 $\circ$  F is well above I, a relationship exists!

 How much should be F to tell this relationship exists?

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F Table for  $\alpha = .05$ 



1.1											
	df <sub>1</sub> =1	2	3	4	5	6	7	8	9	10	L
df2=1	161.45	199.50	215.71	224.58	230.16	233.99	236.77	238.88	240.54	241.88	l
2	18.51	19.00	19.16	19.25	19.30	19.33	19.35	19.37	19.38	19.40	Г
3	10.13	9.55	9.28	9.12	9.01	8.94	8.89	8.85	8.81	8.79	Γ
4	7.71	6.94	6.59	6.39	6.26	6.16	6.09	6.04	6.00	5.96	Γ
5	6.61	5.79	5.41	5.19	5.05	4.95	4.88	4.82	4.77	4.74	Γ
6	5.99	5.14	4.76	4.53	4.39	4.28	4.21	4.15	4.10	4.06	Γ
7	5.59	4.74	4.35	4.12	3.97	3.87	3.79	3.73	3.68	3.64	T
8	5.32	4.46	4.07	3.84	3.69	3.58	3.50	3.44	3.39	3.35	T
9	5.12	4.26	3.86	3.63	3.48	3.37	3.29	3.23	3.18	3.14	T
10	4.96	4.10	3.71	3.48	3.33	3.22	3.14	3.07	3.02	2.98	Γ
11	4.84	3.98	3.59	3.36	3.20	3.09	3.01	2.95	2.90	2.85	T
12	4.75	3.89	3.49	3.26	3.11	3.00	2.91	2.85	2.80	2.75	Г
13	4.67	3.81	3.41	3.18	3.03	2.92	2.83	2,77	2.71	2.67	T
14	4.60	3.74	3.34	3.11	2.96	2.85	2.76	2.70	2.65	2.60	T
15	4.54	3.68	3.29	3.06	2.90	2.79	2.71	2.64	2.59	2.54	t
16	4.49	3.63	3.24	3.01	2.85	2.74	2.66	2.59	TRACKING IN	2.49	T
17	4.45	3.59	3.20	2.96	2.81	2.70	2.61	2.55	2.49	2.45	t



## **Testing for subsets of variables**

• We can test also a subset of the variables

$$H_0: \quad \beta_{p-q+1} = \beta_{p-q+2} = \ldots = \beta_p = 0$$

 $\circ$  The novel F-statistics for the model fitted on q variables is

$$F = \frac{(\text{RSS}_0 - \text{RSS})/q}{\text{RSS}/(n - p - 1)}$$

- If we leave out one variable at the time (q=1) we obtain an equivalent formulation of the t-statistics for single parameters
  - F-statistics is more accurate than t-statistics computed for each parameter since it corrects for other parameters
  - It tells you the partial effect of adding that specific variable to the model

## **S**purious correlations

- If the number of factors p is big, p-values might be tricky
  - With p=100 and H<sub>0</sub> true, ~5% of the p=values (by chance) will be lower than 0.05 and we might see 5 predictors associated (by chance) to the response
  - F statistic is not affected by the number of factors p in the model

	Coefficient	Std. error	t-statistic	p-value
Intercept	2.939	0.3119	9.42	< 0.0001
TV	0.046	0.0014	32.81	< 0.0001
radio	0.189	0.0086	21.89	< 0.0001
newspaper	-0.001	0.0059	-0.18	0.8599

**TABLE 3.4.** For the Advertising data, least squares coefficient estimates of the multiple linear regression of number of units sold on radio, TV, and newspaper advertising budgets.

## Variable selection

- Select the variables which are really associated to the prediction
  - Exhaustive exploration of model space (2<sup>P</sup>)
  - Forward selection
  - Backward selection
  - Mixed selection

If p=30 the number of possible models is 1.073.741.824

- <u>Exhaustive exploration</u> is unfeasible because of exponential complexity
  - Y =
  - Y =
  - Y =

• Y =



Different possible metrics, e.g.,  $C_P$ , AIC, BIC, adjusted  $R^2$ 



# **Practical methods for variable selection**

38

- Forward selection starts with the null model
  - Fit p simple linear regressions and select the lower RSS
  - Fit p-1 bivariate linear models and select the lower RSS

- Backward selection starts with the full model
  - Remove the variable with the smallest p-value
  - Retrain the (p-1) variables model
  - •••

- Mixed selection
  - Alternate forward selection
  - Perform some backward selection from time to time

# Model fit in multiple variable selection

- $\circ$  As for the simple linear regression  $R^2$  and RSE are used
- $\circ$  In multiple linear regression R<sup>2</sup> equals  $\operatorname{Cor}(Y,\hat{Y})^2$
- An R<sup>2</sup> close to I means that the model explains a large amount of variance in the data
   Removing powepaper this good
- The more variables in the model the

Removing newspaper this goes from 0.8972 to 0.89719

Quantity	Value
Residual standard error	1.69
$R^2$	0.897
F-statistic	570

**TABLE 3.6.** More information about the least squares model for the regression of number of units sold on TV, newspaper, and radio advertising budgets in the Advertising data. Other information about this model was displayed in Table 3.4.

• In a multi variable scenario RSE becomes RSE = 1

$$\sqrt{\frac{1}{n-p-1}}$$
RSS.

### **Data visualization**

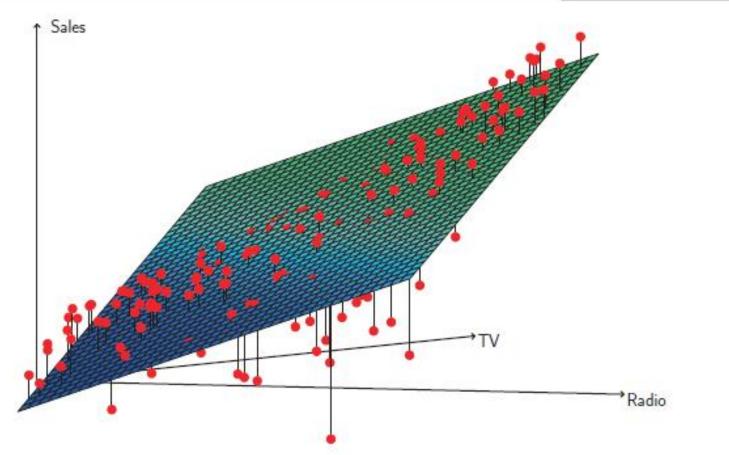


FIGURE 3.5. For the Advertising data, a linear regression fit to sales using TV and radio as predictors. From the pattern of the residuals, we can see that there is a pronounced non-linear relationship in the data. The positive residuals (those visible above the surface), tend to lie along the 45-degree line, where TV and Radio budgets are split evenly. The negative residuals (most not visible), tend to lie away from this line, where budgets are more lopsided.

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## **Prediction uncertainty**

• The least squares regression estimated from the data

$$\hat{Y} = \hat{\beta}_0 + \hat{\beta}_1 X_1 + \dots + \hat{\beta}_p X_p$$

can differ from the population regression plane (model variance)  $f(X) = \beta_0 + \beta_1 X_1 + \dots + \beta_p X_p$ 

- Moreover a linear model might not be enough to capture all the systematic components of the data (model bias)
- Finally the irreducible error is there ...
- Also in the case of multivariate linear regression we can compute the confidence intervals for the plane coefficients

#### Example: Credit Predictors<sub>20</sub> 40 60 80 100 42 2000 8000 14000 10 15 20 Balance In the Credit dataset $\bigcirc$ 7 quantitative Age 4 qualitative Cards Quantitative ones Ο Education Gender Student (status) Income Status (marital) 14000 8000 Ethnicity Limit Caucasian ŝ African American Rating Asian 50 100 150 0 500 1500 2 4 6 8 200 600 1000

FIGURE 3.6. The Credit data set contains information about balance, age, cards, education, income, limit, and rating for a number of potential customers.

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# Quantitative Predictors (Two Levels)

 Quantitative predictors with Two Levels can be coded using Dummy Variables

 $x_i = \begin{cases} 1 & \text{if } i \text{th person is female} \\ 0 & \text{if } i \text{th person is male,} \end{cases}$ 

• This results in a "double" model for regression

$y_i = \beta_0 + \beta_1 x_i + \beta_$	$\epsilon_i = \begin{cases} \beta_0 + \\ \beta_0 + \end{cases}$	$\epsilon_i$ i	f $i$ th person f $i$ th person	is male.	
Average balance among males		Aver betv	Average difference of balance between males and females		
	Coefficient	Std. error	t-statistic	p-value	
Intercept	509.80	33.13	15.389	< 0.0001	
gender[Female]	19.73	46.05	0.429	0.6690	

**TABLE 3.7.** Least squares coefficient estimates associated with the regression of **balance** onto **gender** in the **Credit** data set. The linear model is given in (3.27). That is, gender is encoded as a dummy variable, as in (3.26).

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### **Other Coding for Two Levels**

• Other possible coding can be devised for Dummy Variables

$$x_i = \begin{cases} 1 & \text{if } i \text{th person is female} \\ -1 & \text{if } i \text{th person is male} \end{cases}$$

• In this case the model becomes

 $y_i = \beta_0 + \beta_1 x_i + \epsilon_i = \begin{cases} \beta_0 + \beta_1 + \epsilon_i & \text{if ith person is female} \\ \beta_0 - \beta_1 + \epsilon_i & \text{if ith person is male.} \end{cases}$ Average balance
Average balance
Amount of salary females are above the average and males are below ...

• No significant impact on the regression output, but on the interpretation of the coefficients ...

## **Quantitative Predictors (More Levels)**

• More than 2 levels are handled by using L-1 dummy labels

$$x_{i1} = \begin{cases} 1 & \text{if } i \text{th person is Asian} \\ 0 & \text{if } i \text{th person is not Asian,} \end{cases}$$
$$x_{i2} = \begin{cases} 1 & \text{if } i \text{th person is Caucasian} \\ 0 & \text{if } i \text{th person is not Caucasian} \end{cases}$$

45

This again results in a "multiple output" model

 $y_{i} = \beta_{0} + \beta_{1}x_{i1} + \beta_{2}x_{i2} + \epsilon_{i} = \begin{cases} \beta_{0} + \beta_{1} + \epsilon_{i} & \text{if } i\text{th person is Asian} \\ \beta_{0} + \beta_{2} + \epsilon_{i} & \text{if } i\text{th person is Caucasian} \\ \beta_{0} + \epsilon_{i} & \text{if } i\text{th person is Caucasian} \\ \beta_{0} + \epsilon_{i} & \text{if } i\text{th person is African American} \end{cases}$  Average balance for African American Average difference between African American African Americans and Caucasians Pattern Analysis & Machine Intelligence POLITECNICO DI MILANO

## **Quantitative Predictors (More Levels)**

46

	Coefficient	Std. error	t-statistic	p-value
Intercept	531.00	46.32	11.464	< 0.0001
ethnicity[Asian]	-18.69	65.02	-0.287	0.7740
ethnicity[Caucasian]	-12.50	56.68	-0.221	0.8260

**TABLE 3.8.** Least squares coefficient estimates associated with the regression of balance onto ethnicity in the Credit data set. The linear model is given in (3.30). That is, ethnicity is encoded via two dummy variables (3.28) and (3.29).

• This again results in a "multiple output" model

The non coded level is defined <u>baseline</u>

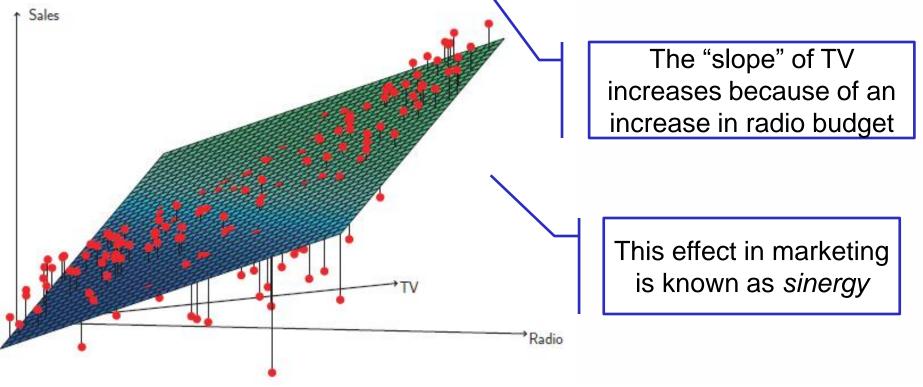
 $y_i = \beta_0 + \beta_1 x_{i1} + \beta_2 x_{i2} + \epsilon_i = \begin{cases} \beta_0 + \beta_1 + \epsilon_i & \text{if } i\text{th person is Asian} \\ \beta_0 + \beta_2 + \epsilon_i & \text{if } i\text{th person is Caucasian} \\ \beta_0 + \epsilon_i & \text{if } i\text{th person is African American} \end{cases}$ 

• F-statistics should be used instead of p-values  $H_0: \beta_1 = \beta_2 = 0$ 

F-statistics p-value 0.96

# Variables Interactions (or Sinergies)

- So far the linear regression model has assumed
  - Linear relationship between predictor and response
  - Additive relationship between predictor and response
- What if allocating half the budget to TV and Radio would increase the sales more than butting it all on one of the two?



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## Variable Interactions (continued)

• Let consider the classical Linear Regression model

$$Y = \beta_0 + \beta_1 X_1 + \beta_2 X_2 + \epsilon$$

- An increase in  $X_1$  of I unit increases Y on average by  $\beta_1$  units
- Presence or absence of other variables does not affect this
- We can extend the previous model with an interaction term

$$Y = \beta_0 + \beta_1 X_1 + \beta_2 X_2 + \beta_3 X_1 X_2 + \epsilon$$

this translates in a "linear model"

One variable affects other variables influence

$$Y = \beta_0 + (\beta_1 + \beta_3 X_2) X_1 + \beta_2 X_2 + \epsilon$$
$$= \beta_0 + \tilde{\beta}_1 X_1 + \beta_2 X_2 + \epsilon$$

## Example: Interaction between TV and Radio 49

• We can imaging some interaction in TV and Radio Advertising

 $\begin{array}{lll} \texttt{sales} &=& \beta_0 + \beta_1 \times \texttt{TV} + \beta_2 \times \texttt{radio} + \beta_3 \times (\texttt{radio} \times \texttt{TV}) + \epsilon \\ &=& \beta_0 + (\beta_1 + \beta_3 \times \texttt{radio}) \times \texttt{TV} + \beta_2 \times \texttt{radio} + \epsilon. \end{array}$ 

- The interaction term is the increase of effectiveness of TV advertising for one unit of Radio advertising
- p-value suggests this interaction to be significant
- R<sup>2</sup> increases from 89.7% to 96.8% (69% of missing variance)

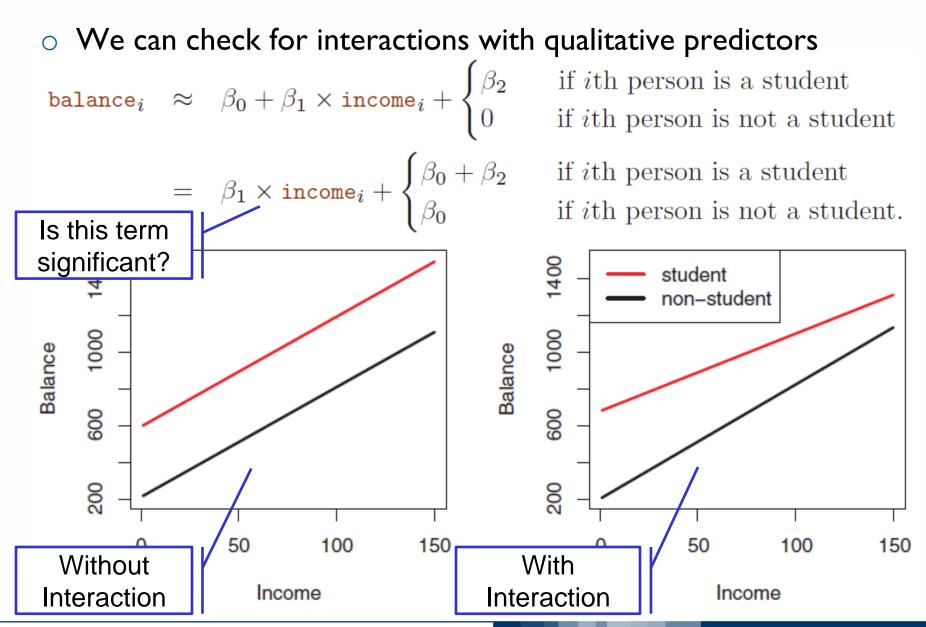
	Coefficient	Std. error	t-statistic	p-value
Intercept	6.7502	0.248	27.23	< 0.0001
TV	0.0191	0.002	12.70	< 0.0001
radio	0.0289	0.009	3.24	0.0014
TV×radio	0.0011	0.000	20.73	< 0.0001

**TABLE 3.9.** For the Advertising data, least squares coefficient estimates associated with the regression of sales onto TV and radio, with an interaction term, as in (3.33).

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### **Interaction in Qualitative Predictors**

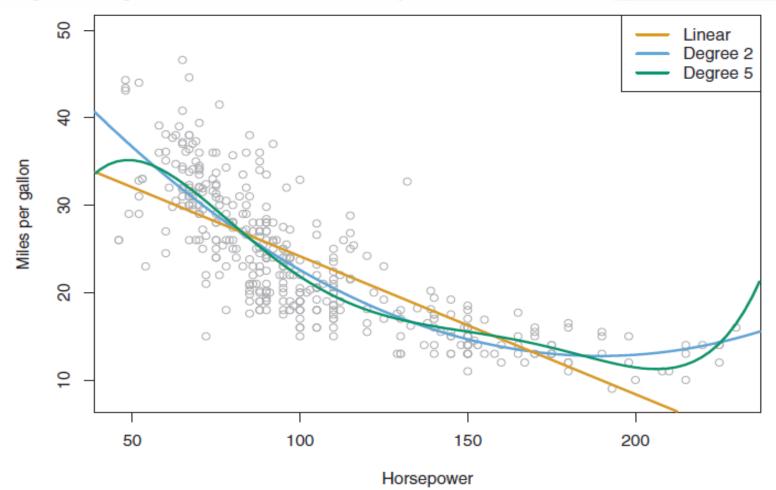


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### **Example: MpG Polynomial Regression**

51



**FIGURE 3.8.** The Auto data set. For a number of cars, mpg and horsepower are shown. The linear regression fit is shown in orange. The linear regression fit for a model that includes horsepower<sup>2</sup> is shown as a blue curve. The linear regression fit for a model that includes all polynomials of horsepower up to fifth-degree is shown in green.

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## **Non Linear Fitting**

• We can use Polynomial Regression to accomodate non linearity

 $mpg = \beta_0 + \beta_1 \times horsepower + \beta_2 \times horsepower^2 + \epsilon$ 

- It is still a linear fitting problem !!!!
- A 5<sup>th</sup> grade polynome seems too much, but the quadratic term is statistically significant

	Coefficient	Std. error	t-statistic	p-value
Intercept	56.9001	1.8004	31.6	< 0.0001
horsepower	-0.4662	0.0311	-15.0	< 0.0001
${\tt horsepower}^2$	0.0012	0.0001	10.1	< 0.0001

**TABLE 3.10.** For the Auto data set, least squares coefficient estimates associated with the regression of mpg onto horsepower and horsepower<sup>2</sup>.

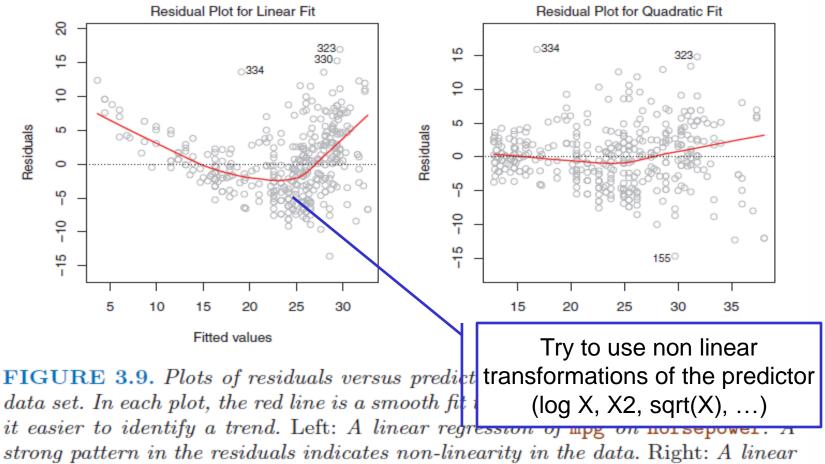
# **Potential Problems in Linear Regression**

- A number of possible problems might be encountered when fitting the linear regression model.
  - Non-linearity of the data
  - Dependence of the error terms
  - Non-constant variance of error terms
  - Outliers
  - High leverage points
  - Collinearity

In practice, identifying and overcoming these problems is as much an art as a science. Many pages in countless books have been written on this topic. Since the linear regression model is not our primary focus here, we will provide only a brief summary of some key points.

## Non Linearity of the Data

 If the linearity assumption does not hold, the conclusions drawn might be (at least) inaccurate ... check residual plot!



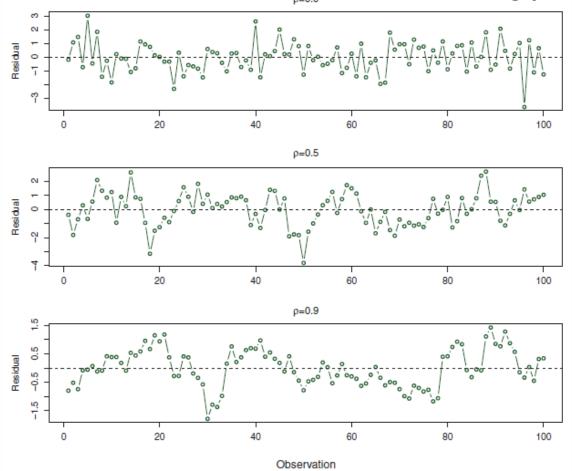
strong pattern in the residuals indicates non-linearity in the data. Right: A linear regression of mpg on horsepower and horsepower<sup>2</sup>. There is little pattern in the residuals.

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### **Dependence of the Error Term**

 Errors are supposed to uncorrelated otherwise standard errors would underestimate the true errors ... tracking phenomenon



**FIGURE 3.10.** Plots of residuals from simulated time series data sets generated with differing levels of correlation  $\rho$  between error terms for adjacent time points.

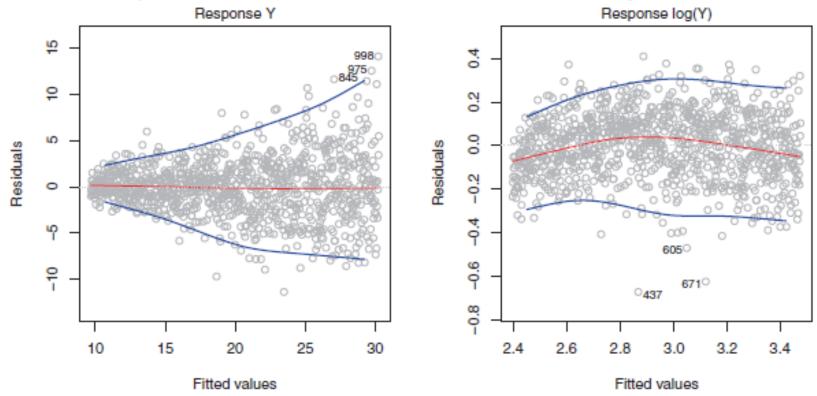
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### **Non Constant Variance of Error Term**

56

#### • Linear Regression assumes no heteroscedasticity in the noise



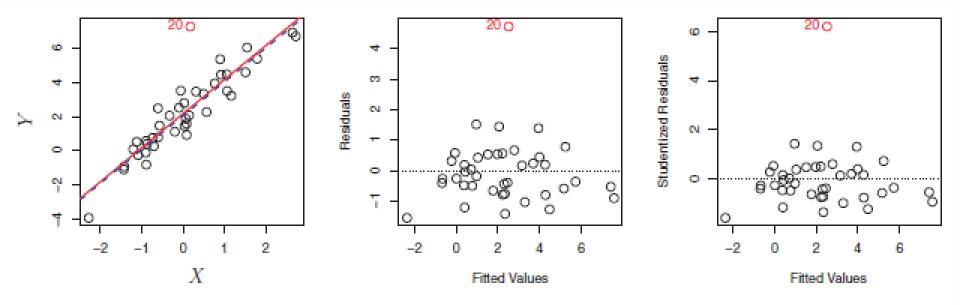
**FIGURE 3.11.** Residual plots. In each plot, the red line is a smooth fit to the residuals, intended to make it easier to identify a trend. The blue lines track the outer quantiles of the residuals, and emphasize patterns. Left: The funnel shape indicates heteroscedasticity. Right: The predictor has been log-transformed, and there is now no evidence of heteroscedasticity.

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### **Presence of outliers**

- An outlier is a point that is too far from its prediction
  - Might be due to error in data collection (just remove it)
  - Might be due to some missing predictors (revise the model)

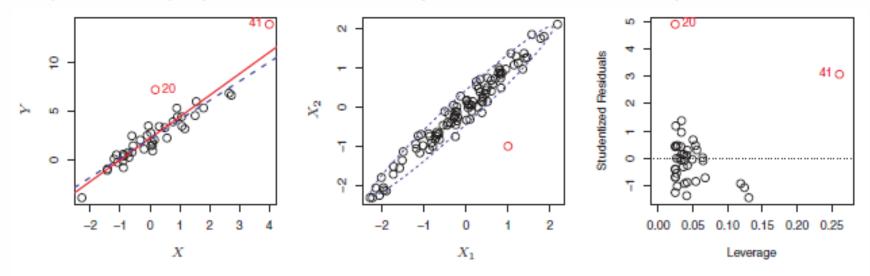


**FIGURE 3.12.** Left: The least squares regression line is shown in red, and the regression line after removing the outlier is shown in blue. Center: The residual plot clearly identifies the outlier. Right: The outlier has a studentized residual of 6; typically we expect values between -3 and 3.

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## **High Leverage Points**

High leverage points have unexpected values for a predictor



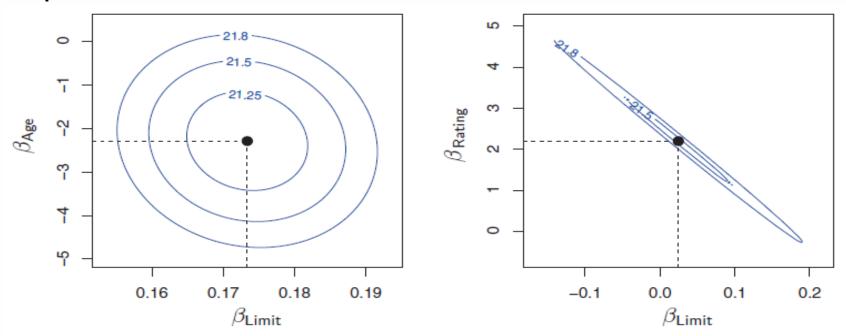
**FIGURE 3.13.** Left: Observation 41 is a high leverage point, while 20 is not. The red line is the fit to all the data, and the blue line is the fit with observation 41 removed. Center: The red observation is not unusual in terms of its  $X_1$  value or its  $X_2$  value, but still falls outside the bulk of the data, and hence has high leverage. Right: Observation 41 has a high leverage and a high residual.

• Leverage statistics (between I/n and I, average (p+I)/n)

$$h_i = \frac{1}{n} + \frac{(x_i - \bar{x})^2}{\sum_{i'=1}^n (x_{i'} - \bar{x})^2}$$

### Colinearity

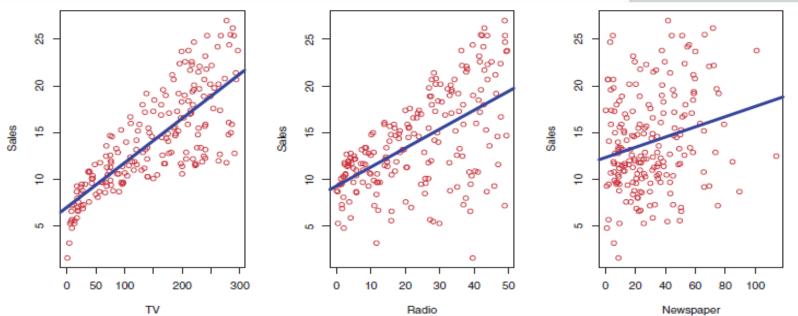
 Some factors might be highly related so it might be difficult to separate their effects



**FIGURE 3.15.** Contour plots for the RSS values as a function of the parameters  $\beta$  for various regressions involving the **Credit** data set. In each plot, the black dots represent the coefficient values corresponding to the minimum RSS. Left: A contour plot of RSS for the regression of **balance** onto **age** and **limit**. The minimum value is well defined. Right: A contour plot of RSS for the regression of **balance** onto **f** RSS for **f** RSS for the regression of **balance** onto **f** RSS for the regression of **f** RSS for the regression of **balance** onto **f** RSS for the regression of **f** RS

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#### What can we ask to the data?



- Is there a relationship between advertising budget and sales?
- How strong is the relationship between advertising budget and sales?
- Which media contribute to sales?
- How accurately can we estimate the effect of each medium on sales?
- How accurately can we predict future sales?
- Is the relationship linear?
- Is there synergy among the advertising media?

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